



# Sitara Chemical Industries Limited

## Corporate Briefing Session

For the year ended June 30, 2019

Date: November 27, 2019



# Outlines

Company Brief

Financial Highlights

Operational Highlights

Future Projects

Question/Answer Session

# Company Brief

- ▶ Sitara Chemical Industries Limited (SCIL) is the largest Chlor- Alkali based chemical complex in Pakistan having caustic soda manufacturing capacity of **630 MT** per day.
- ▶ Chemical division also has also number of specialty chemical plants like Calcium Chloride, Ferric Chloride, Magnesium Chloride, Magnesium Sulphate and Liquid CO<sub>2</sub>.
- ▶ Textile segment of the company has installed capacity of **28,512** number of spindles for producing quality yarn. Company has also marketed its own suiting brand “Rajah’s”
- ▶ Company also has its two independent power plants to meet its energy requirements:
  - (1) Gas Fired Power Plant having rated capacity of 29.5 MW/h.
  - (2) Coal Fired Power Plant having rated capacity of 38.5 MW/h.

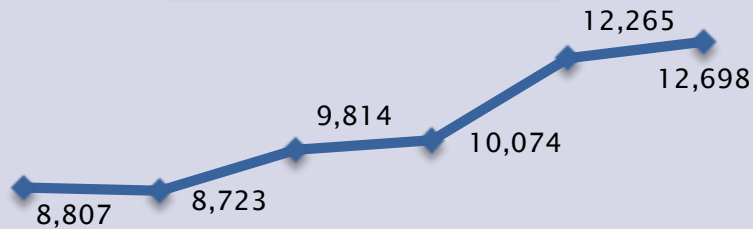


# Financial Highlights

## Financial Performance (Rupees in Million)

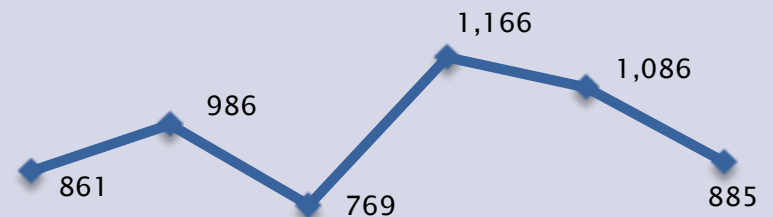
Description	2018-19	2017-18	2016-17	2015-16	2014-15	2013-14
Sales	12,698	12,265	10,074	9,814	8,723	8,807
Profit after tax	885	1,086	1,166	769	986	861
Earnings per share - Basic (Rupees)	41.32	50.69	54.43	35.90	46.03	40.19
Sale growth-% - (YoY basis)	3.53%	21.75%	2.65%	12.51%	-0.96%	-
CAGR-% - Sales	7.6%					

Sales (Rupees in Million)



2014 2015 2016 2017 2018 2019

Profit after tax (Rupees in Million)



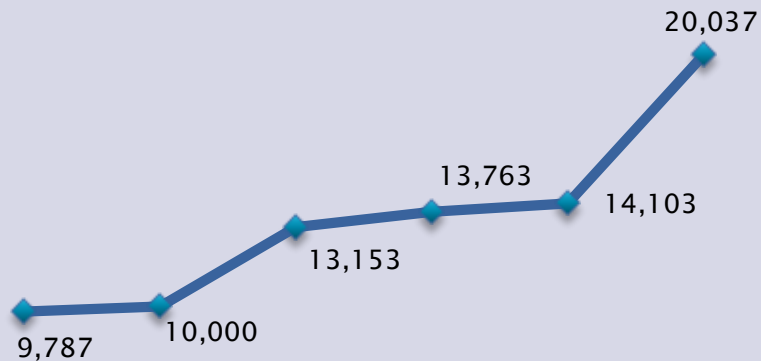
2014 2015 2016 2017 2018 2019

# Financial Highlights

## Financial Performance (Rupees in Million)

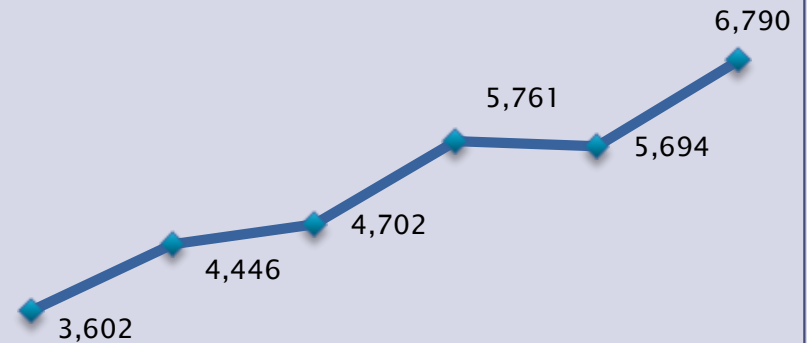
Description	2018-19	2017-18	2016-17	2015-16	2014-15	2013-14
Non-Current Assets	20,037	14,103	13,763	13,153	10,000	9,787
Current Assets	6,790	5,694	5,761	4,702	4,446	3,602
<b>Total Assets</b>	<b>26,827</b>	<b>19,797</b>	<b>19,524</b>	<b>17,855</b>	<b>14,446</b>	<b>13,389</b>

Non Current Assets (Rupees in Million)



2014 2015 2016 2017 2018 2019

Current Assets (Rupees in Million)



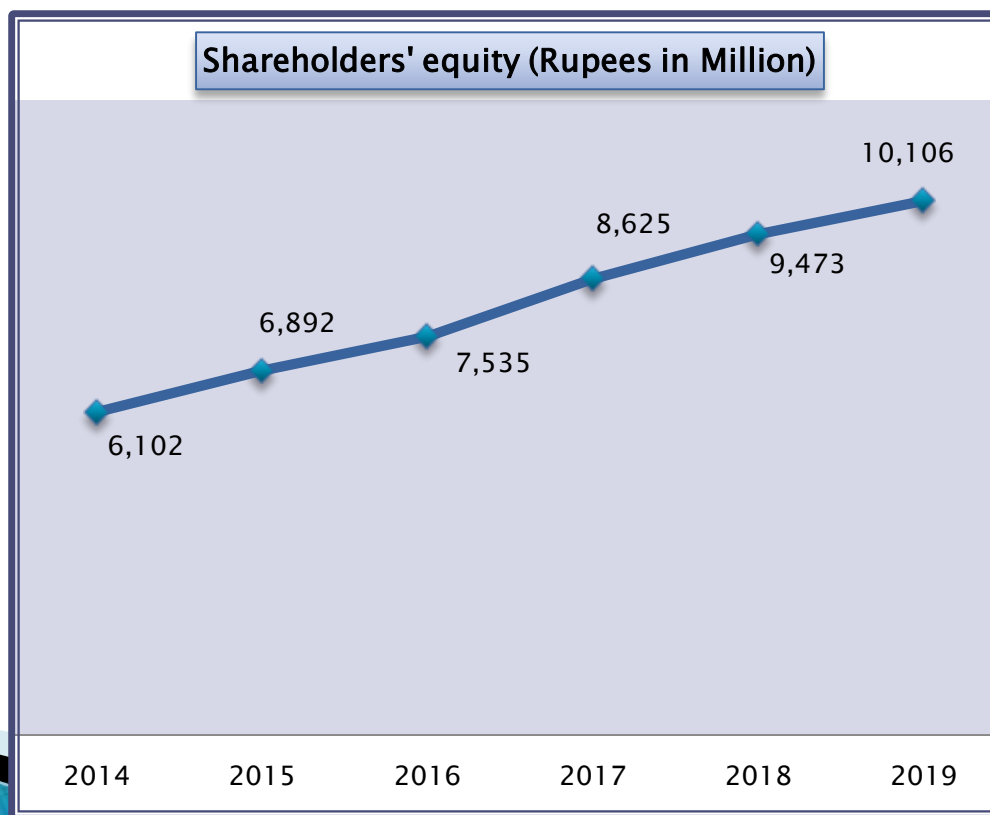
2014 2015 2016 2017 2018 2019



# Financial Highlights

## Financial Performance (Rupees in Million)

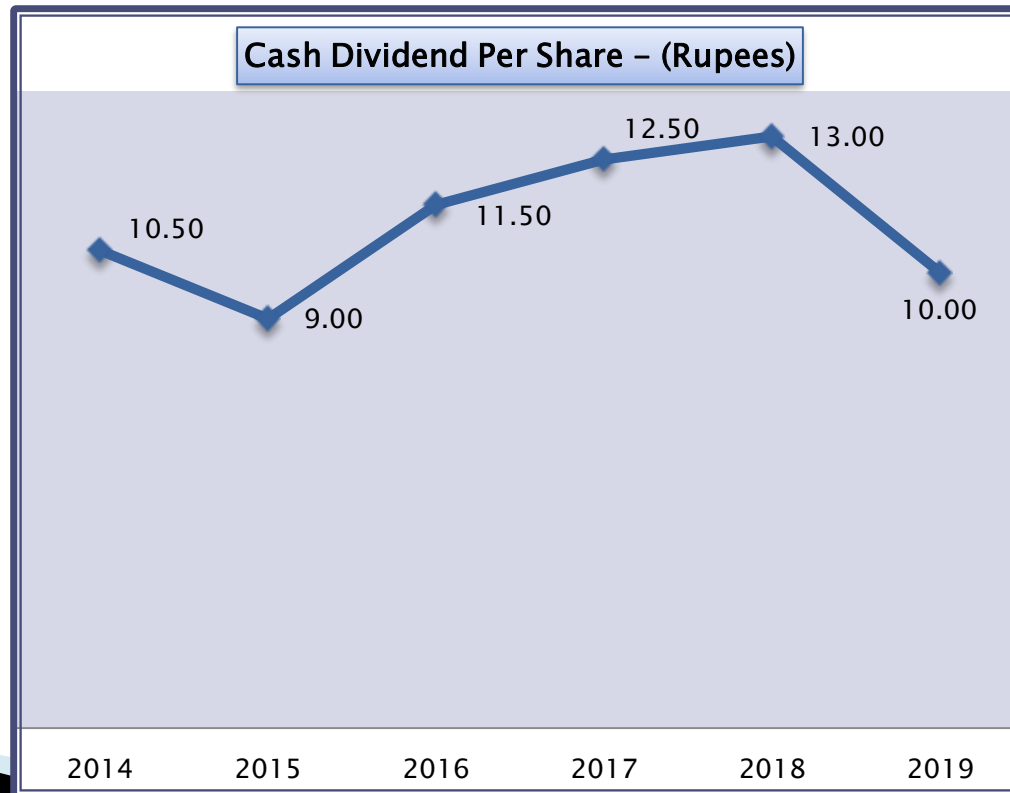
Description	2018-19	2017-18	2016-17	2015-16	2014-15	2013-14
Shareholders' equity	10,106	9,473	8,625	7,535	6,892	6,102
Surplus on revaluation	4,514	1,165	1,226	1,356	1,306	1,347



# Financial Highlights

## Distribution to owners

Description	2018-19	2017-18	2016-17	2015-16	2014-15	2013-14
Cash Dividend Per Share - (Rupees)	10.00	13.00	12.50	11.50	9.00	10.50



# Operational Highlights

## Sales Report in Quantity (M. Ton)

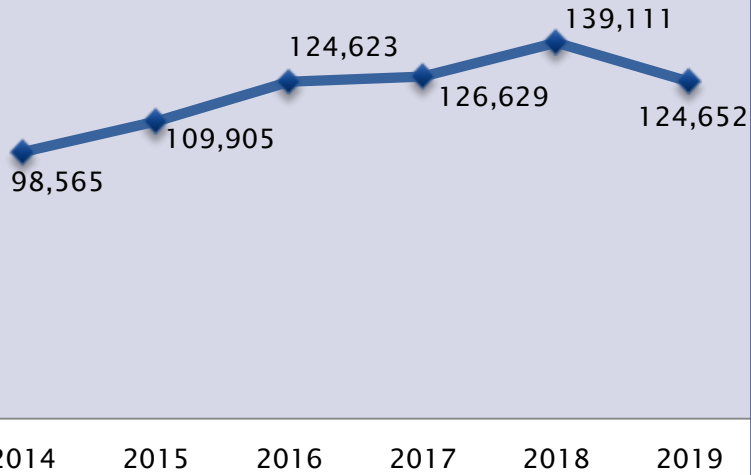
### Caustic Soda - (Liquid & Flakes)

Description	2018-19	2017-18	2016-17	2015-16	2014-15	2013-14
Sale - Local	124,652	139,111	126,629	124,623	109,905	98,565
Sale - Export	2,594	6,736	3,051	1,400	238	1,852
<b>Total Sale</b>	<b>127,246</b>	<b>145,847</b>	<b>129,680</b>	<b>126,023</b>	<b>110,143</b>	<b>100,416</b>
Sale growth-% - Local (YoY Basis)	-10.4%	9.9%	1.6%	13.4%	11.5%	-
Sale growth-% - Overall (YoY Basis)	-12.8%	12.5%	2.9%	14.4%	9.7%	-
CAGR-% - Local Sales	4.8%					
CAGR-% - Export Sales	7.0%					
CAGR-% - Overall Sales	4.8%					

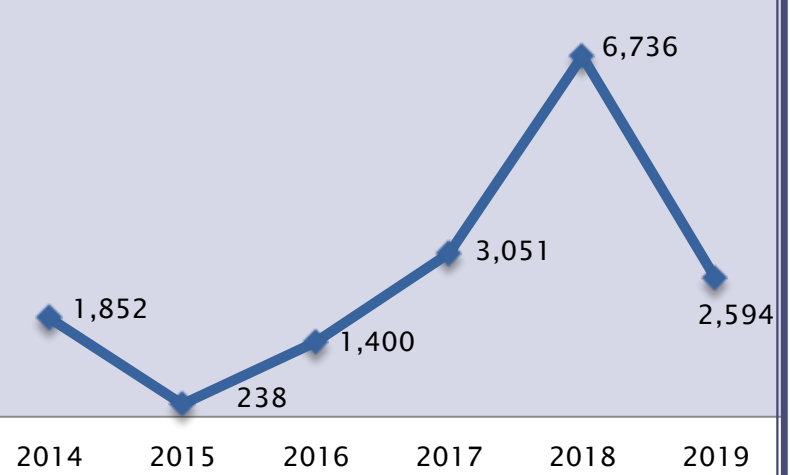


# Operational Highlights

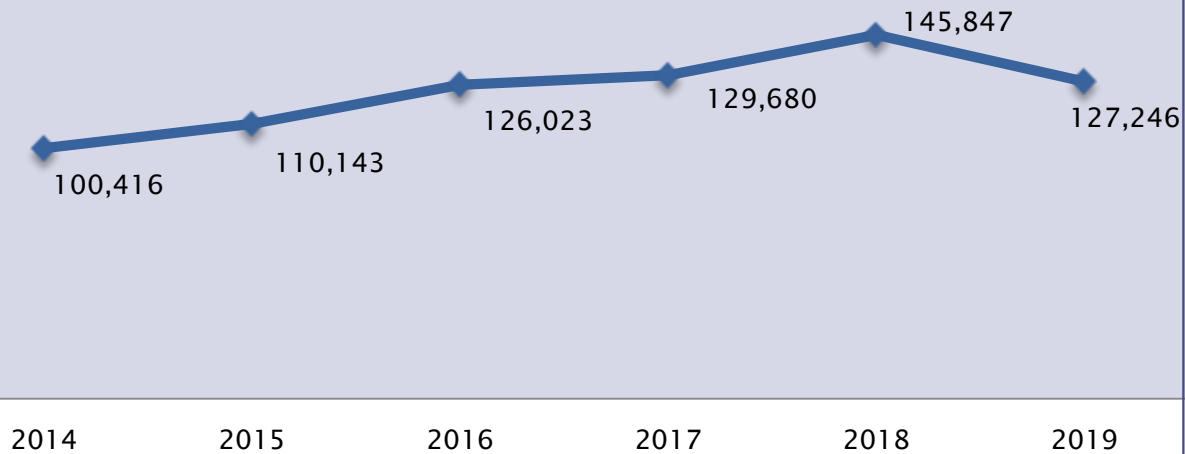
### Caustic Soda–Local Sales (M. Ton)



### Caustic Soda–Export Sales (M. Ton)



### Caustic Soda–Overall Sales (M. Ton)

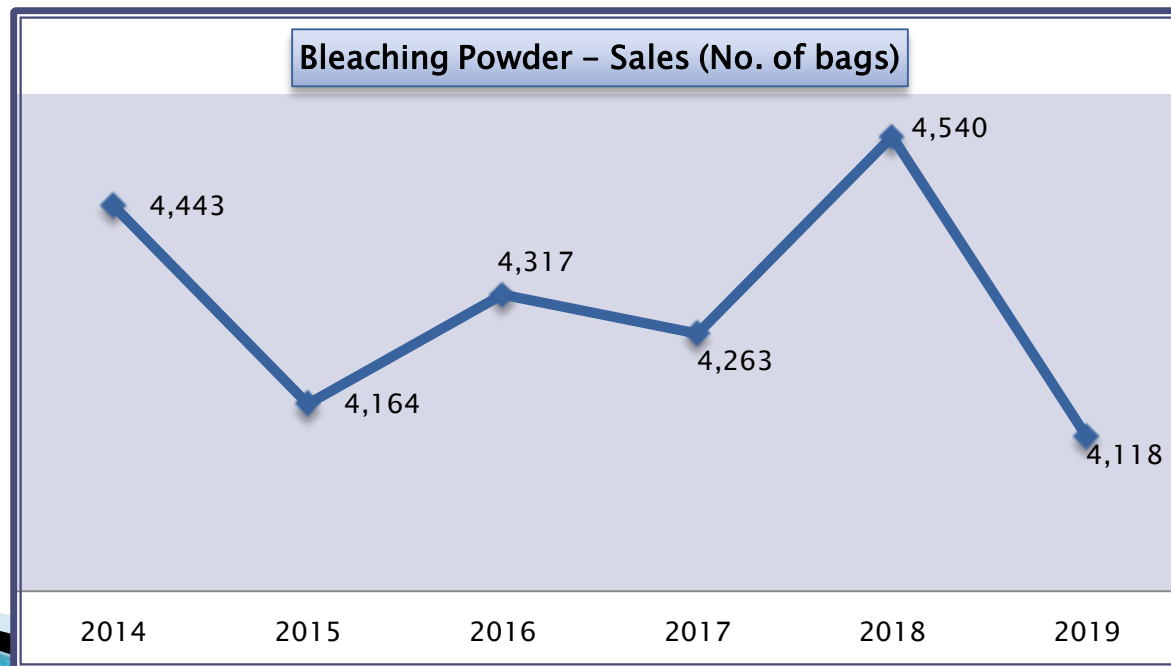


# Operational Highlights

## Sales Report in Quantity (Bags)

### Bleaching Powder

Description	2018-19	2017-18	2016-17	2015-16	2014-15	2013-14
Sale	4,118	4,540	4,263	4,317	4,164	4,443
Sale growth-% - (YoY Basis)	-9.3%	6.5%	-1.3%	3.7%	-6.3%	-
CAGR-% - Sales	-1.5%					

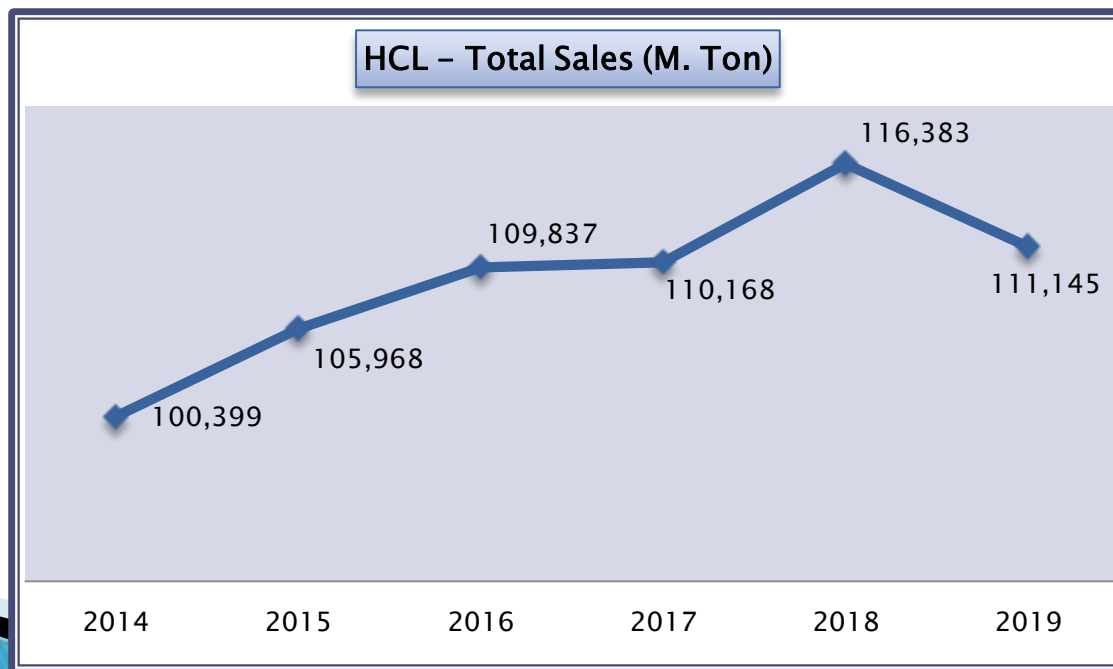


# Operational Highlights

## Sales Report in Quantity (M. Ton)

### Hydro Chloric Acid (HCL)

Description	2018-19	2017-18	2016-17	2015-16	2014-15	2013-14
Total Sales	111,145	116,383	110,168	109,837	105,968	100,399
Sale growth-% - (YoY Basis)	-4.5%	5.6%	0.3%	3.7%	5.5%	-
CAGR-% - Total Sales	2.0%					

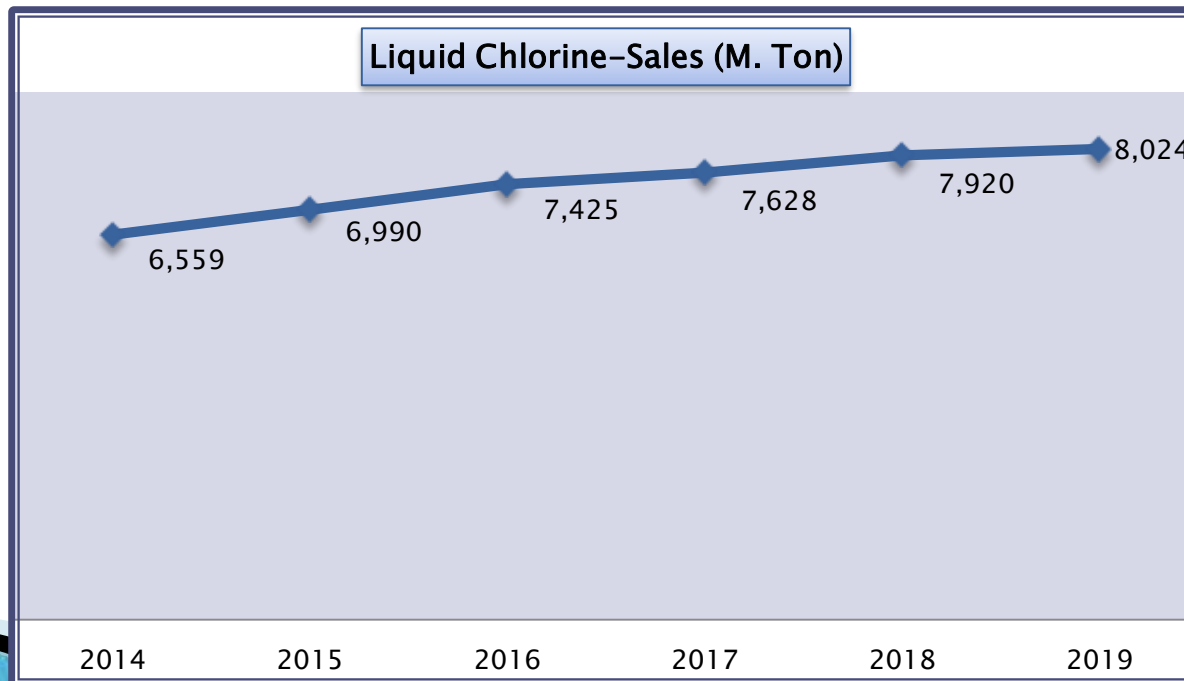


# Operational Highlights

## Sales Report in Quantity (M. Ton)

### Liquid Chlorine

Description	2018-19	2017-18	2016-17	2015-16	2014-15	2013-14
Sales	8,024	7,920	7,628	7,425	6,990	6,559
Sale growth-% - (YoY Basis)	1.3%	3.8%	2.7%	6.2%	6.6%	-
CAGR-% - Sales	4.1%					

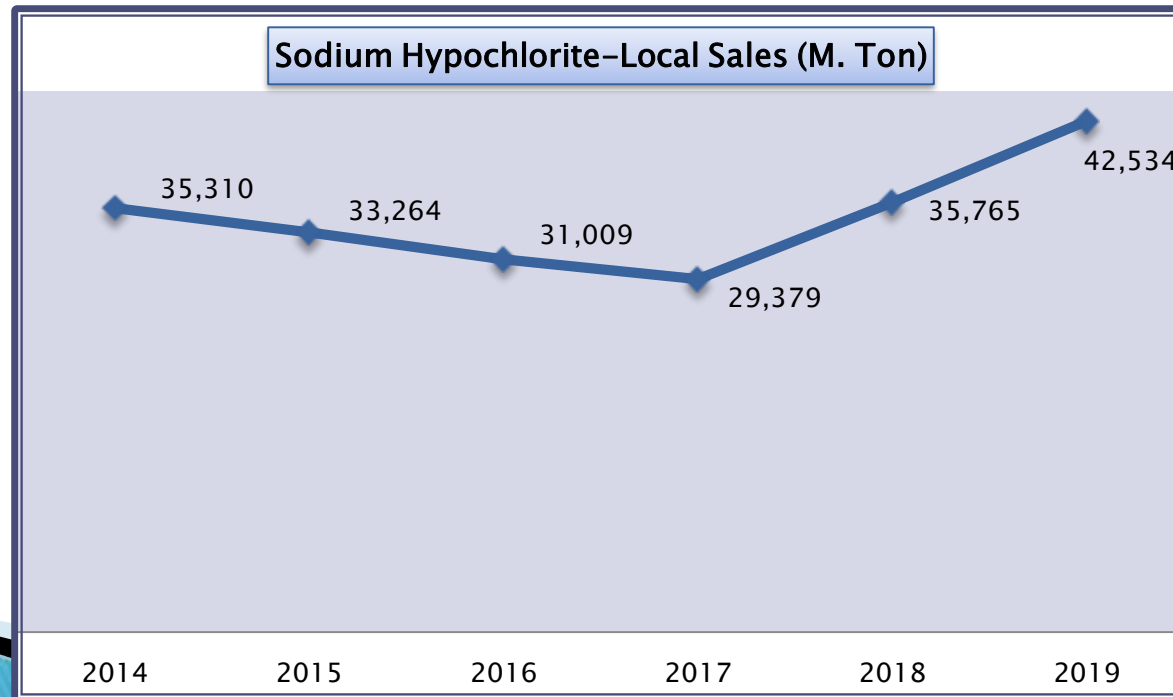


# Operational Highlights

## Sales Report in Quantity (M. Ton)

### Sodium Hypochlorite

Description	2018-19	2017-18	2016-17	2015-16	2014-15	2013-14
Sale - Local	42,534	35,765	29,379	31,009	33,264	35,310
Sale growth-% - Local (YoY Basis)	18.9%	21.7%	-5.3%	-6.8%	-5.8%	-
CAGR-% - Local Sales	3.8%					



# Operational Highlights

## Sales Report in Quantity (M. Ton)

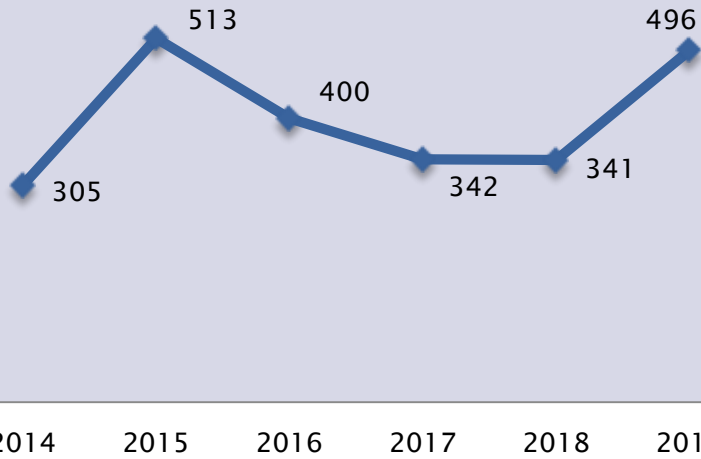
### Calcium Chloride 77%

Description	2018-19	2017-18	2016-17	2015-16	2014-15	2013-14
Sale - Local	496	341	342	400	513	305
Sale - Export	559	330	176	66	66	198
<b>Total Sale</b>	<b>1,055</b>	<b>671</b>	<b>518</b>	<b>466</b>	<b>579</b>	<b>503</b>
Sale growth-% - Local (YoY Basis)	45.4%	-0.3%	-14.4%	-22.1%	68.0%	-
Sale growth-% - Export (YoY Basis)	69.4%	87.5%	166.7%	-	-66.7%	-
Sale growth-% - Overall (YoY Basis)	57.2%	29.5%	11.2%	-19.6%	15.0%	-
CAGR-% - Local Sales	10.2%					
CAGR-% - Export Sales	23.1%					
CAGR-% - Overall Sales	15.9%					

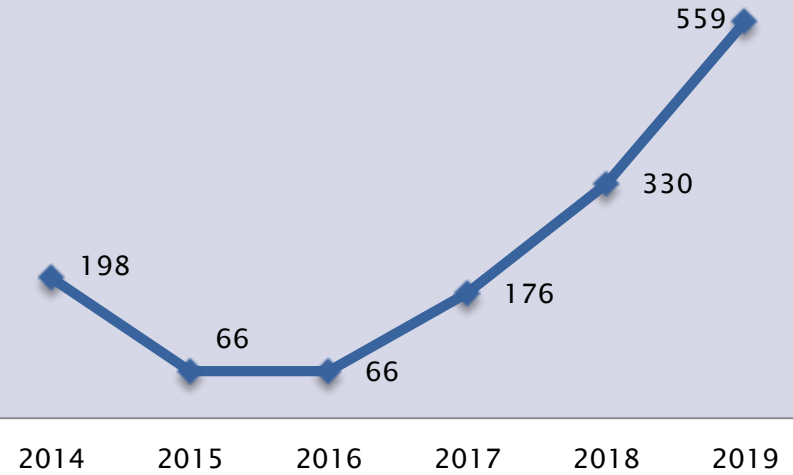


# Operational Highlights

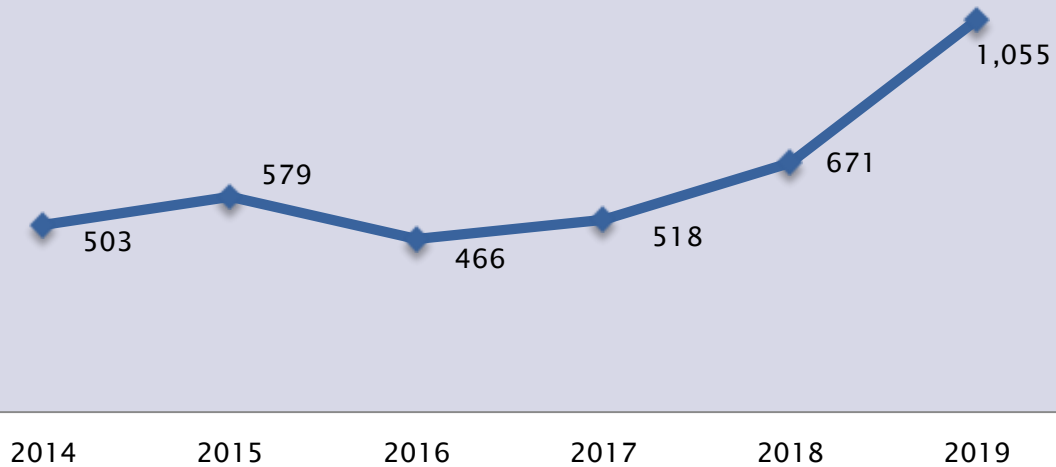
Calcium Chloride 77%–Local Sales (M.Ton)



Calcium Chloride 77%–Export Sales (M. Ton)



Calcium Chloride 77%–Overall Sales (M.Ton)

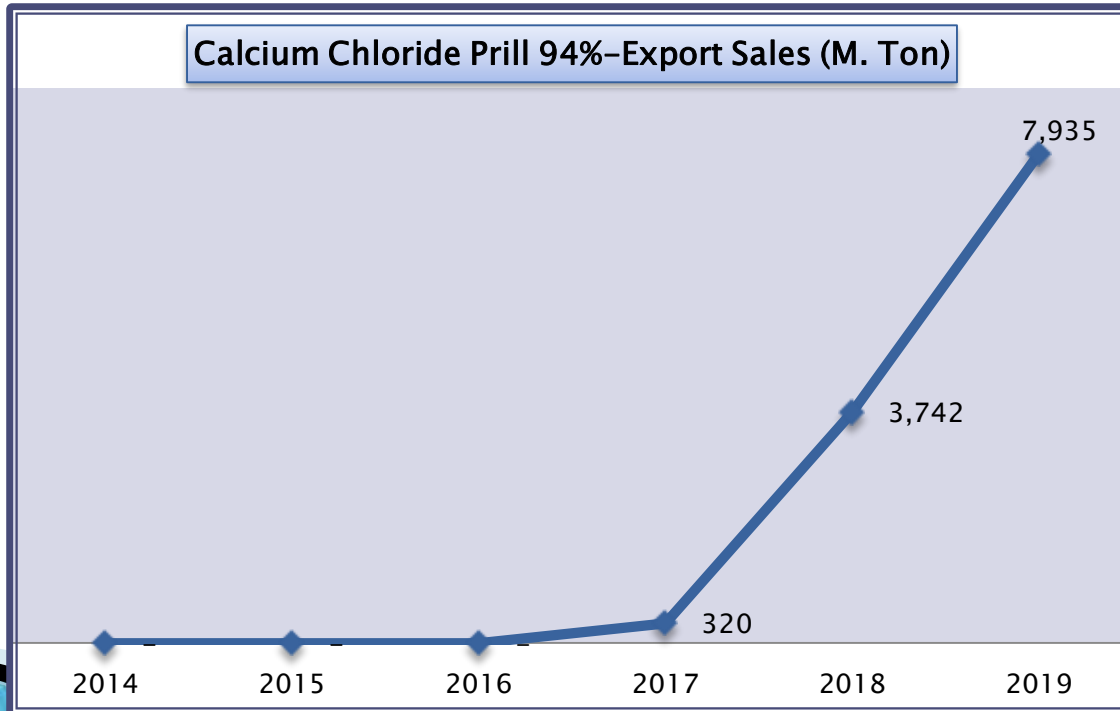


# Operational Highlights

## Sales Report in Quantity (M. Ton)

### Calcium Chloride Prill 94%

Description	2018-19	2017-18	2016-17	2015-16	2014-15	2013-14
Sale - Export	7,935	3,742	320	-	-	-
Sale growth-% - Export (YoY Basis)	112%	1,069%	-	-	-	-
CAGR-% - Export Sale	398%					



# Operational Highlights

## Sales Report in Quantity (Bags)

### Textile Division

Description	2018-19	2017-18	2016-17	2015-16	2014-15	2013-14
Sales (No. of bags)	125,006	146,735	110,537	108,531	105,131	115,028
Sale growth - % (YoY Basis)	-14.8%	32.7%	1.8%	3.2%	-8.6%	-
CAGR - %	1.7%					



## Future Projects

SCIL has announced to set up a Soap Noodles Plant having production capacity of 35,000 MT per year, as a part of its corporate diversification strategy.



We hope that this project will add to the profitability of the company and increase shareholders' wealth in the years to come (INSHA'ALLAH).

# Question/Answer Session

